



A Client Story: **La Vera Anom**

LaVera Anom remembers when she first noticed the small cut on her leg: “How did that happen?” she wondered aloud to her husband. She didn’t think he heard the question—until that night, when he unexpectedly laid out a separate bath towel for her. They had always shared one before.

In the five years since LaVera had become HIV-positive, she and her husband had rarely spoken about the disease. But now, she decided, “it was time for us both to get educated.”

“I can’t eliminate the fear of HIV in the outside world,” she remembers thinking. **“But I will not let it overtake me in my own home.”** —continued on next page

APLA
AIDS Project Los Angeles
25 YEARS

2008

APLA ANNUAL REPORT

Client Services

At APLA, our direct client services reach those hardest hit by HIV/AIDS in Los Angeles County. Whether it’s free groceries from our network of food pantries, first-rated dental care at our clinics and mobile dental van or mental health counseling from our compassionate professional therapists, APLA provides the building blocks for healthy living to nearly 10,000 people each year. **We’re here to help.**

HIGHLIGHTS

March: APLA launched a Women’s Committee, an advisory group of women clients and staff who gather monthly to discuss enhancements to APLA programs and services for women. The committee’s inaugural event, a women’s networking luncheon, featured a cooking demonstration by APLA nutrition staff, using ingredients available at APLA’s Necessities of Life Program food pantries.

August: APLA expanded its services in the Antelope Valley, becoming the area’s primary provider of dental care, free groceries, case management services and treatment education for people living with HIV/AIDS. The High Desert region has the county’s highest rates of infection from injection drug use and heterosexual contact.

May: APLA’s Treatment Education Department expanded its services to help clients navigate the increasingly complex range of available HIV treatment options. The department added two new treatment educators to its staff and expanded its client caseload. The Treatment Education Department provides a broad range of HIV treatment seminars for clients, staff, other service providers and the general public.

September: APLA began construction of its newest facility, the S. Mark Taper Foundation Center, a dental clinic and free food pantry in South Los Angeles for low-income people living with HIV/AIDS. Funded by a gift from the S. Mark Taper Foundation, the site, located on the campus of Martin Luther King Jr. – Harbor Hospital, expands both the capacity and quality of health care services in a historically underserved region.

CLIENT SERVICES AT APLA

- Benefits and Work Services
- Case Management Services
- Clientline | APLA Dental Services
- Home Health Program
- Mental Health Services
- Necessities of Life Program Food Pantries
- Nutrition Education | Residential Services
- Treatment Education





APLA Client:

Juan Carlos Alvarez

For 14 years, crystal meth

ran my life - until APLA

helped me take control.

Now, I'm celebrating

sobriety, and my life has

never been better.

—APLA client Juan Carlos Alvarez, a participant in Party Wise, APLA's weekly crystal meth support group.

EDUCATION, TRAINING AND RESEARCH AT APLA:

Acción Mutua (Training, technical assistance and capacity-building for HIV prevention programs serving Latino/as)

African American Gay Men's Health Initiative

Community-Based Research

Crystal Methamphetamine Program

Empowerment (HIV prevention for youth)

APLA Publications (including *IMPACTO! Transnacional*, *Corpus*, and *To Be Left With the Body*)

Red Circle Project (HIV prevention for Native American/Alaskan Natives)

Sexual Health Xchange (A nationwide partnership to organize and advocate for the sexual health needs of gay men)

Prevention Education

HIV prevention is not one-size-fits-all. Messages must resonate for communities in peril. At APLA, we focus our prevention efforts on people who are at highest risk: gay and bisexual men; communities struggling with poverty or addiction; and men and women of color. We reach more than 600,000 people each year—and every person matters.



—continued from cover



That's when the 35-year-old mother of two first came to APLA—but not as a client. Instead, she signed up as a volunteer.

A certified drug rehabilitation counselor by trade (her troubled upbringing by addicted parents inspired her work), she soon began to work with APLA clients as a case management intern. She helped them navigate often daunting medical and social service systems and connected them to APLA resources to secure food, safe housing and dental care.

But LaVera was quietly fighting her own battle. Recently laid off from her full-time counseling job, her family relied solely on her husband's income. Mounting medical bills and grocery costs left her on the verge of homelessness.

"It was time to start confronting my own struggle," she says. **"I knew from experience that APLA was the best place to go."**

LaVera registered as an APLA client and met with a case manager of her own, who helped her find

stable housing and learn how best to manage her HIV. A former dental assistant, LaVera knew "how important regular dental visits are, especially for people with HIV," she says. "But I had no insurance and couldn't even afford a basic exam." Through APLA Dental Services, she began receiving regular care at no cost.

And she brought her husband to APLA for an HIV 101 class, where together they learned about her disease: how it's transmitted, how it's controlled, "and maybe most importantly," she says, "how to talk about it."

"That class was a turning point for him," she remembers. "It was the first time that he really opened up about my HIV to anyone—even me." Since the class, he's begun seeking support from friends and family: "He's not ashamed anymore to ask for help."

This fall, LaVera will begin graduate work in marriage and family therapy—something that "just wouldn't have been possible without the structure and support I got at APLA." And in just a few weeks, her internship will end.

"I've learned so much here," she says. **"I've asked the questions, and I've answered them."**

HIGHLIGHTS

January: A new group of men completed RISE—a pilot HIV prevention program designed for African American gay men. Through a series of workshops, participants learned strategies to build self-esteem, fight stigma and take HIV prevention strategies back to their communities. In L.A., studies show one in three gay black men may be HIV-positive.

February: APLA's Red Circle Project—the only HIV prevention program for Native American/Alaskan Natives in L.A. County—expanded its focus to include women at sexual risk, injection drug users and transgender populations. Native Americans have the third highest rates of HIV/AIDS diagnosis in the U.S., behind only African Americans and Latinos.

Throughout 2008: Attendance spiked at APLA's bilingual Crystal Methamphetamine support groups for both crystal users and their friends and families. Group members learned strategies to reduce or eliminate their crystal use or to reach out to a loved one who uses. Gay men who have recently used crystal meth are five times more likely to test positive for HIV.



Advocacy Since 1983, when people living with HIV/AIDS first articulated our demand for inclusion in “every level of decision-making”—in the *Denver Principles*—advocacy has been at the core of the AIDS movement. At APLA, we work vigorously at every level—from City Hall to Congress and beyond our borders—to develop sound policies and effective HIV/AIDS programs that save lives.

ADVOCACY AT APLA: State and Local Policy | Federal Policy | Global Policy | “In the Loop” Online Action Network

HIGHLIGHTS

April: APLA clients and staff traveled to Washington, D.C. for *AIDSWatch*, an annual opportunity for advocates to educate legislators on the most pressing HIV/AIDS policy issues. Following a daylong advocacy training, APLA clients addressed the California contingent to share their stories with policy leaders and to advocate for an increased focus on the domestic AIDS epidemic.

July: President Bush signed into law the renewal of the President’s Emergency Plan for AIDS Relief (PEPFAR), the U.S. response to the global AIDS epidemic. The reauthorization includes historic measures—spearheaded by APLA—to provide HIV prevention services targeting men who have sex with men (MSM). Previously, PEPFAR did not address

MSM—despite evidence showing that they are on average 19 times more likely to be infected with HIV than the general population in low- and middle-income countries worldwide.

October: APLA partnered with Physicians for Human Rights and the UCLA Program in Global Health to host “Politics and Realities of Global and Local AIDS,” a town hall meeting to discuss the state of efforts to combat the AIDS pandemic internationally and here in the U.S. Panelists, including Congressman Howard Berman (CA-28), Chairman of the House Foreign Relations Committee, discussed the reauthorization of PEPFAR and called for a national AIDS strategy to fight the domestic epidemic, amid reports that more people than ever before are now living with HIV/AIDS in the U.S.



APLA Client:
Ricardo Martinez

Meeting face-to-face with legislators to talk about my life with HIV is one of the most important things I've ever done—for myself and for my community.

—APLA client Ricardo Martinez, who accompanied APLA staff to the U.S. Capitol in April 2008 to advocate for increased federal funding to fight the domestic AIDS epidemic.

International Work The global AIDS epidemic demands a powerful response guided by experience and cultural competence. Whether it’s HIV prevention education among women in India or food and nutrition support in South Africa, APLA International leverages our more than 25 years of experience to support and implement HIV care and prevention programs in some of the world’s hardest hit regions.

GLOBAL PARTNERSHIPS: Latin America | China | India | South Africa

HIGHLIGHTS

May: APLA joined forces with Central American AIDS advocates to host a first-ever regional exchange to raise awareness of HIV/AIDS among men who have sex with men (MSM) in Central America. During the daylong summit at L.A. City Hall, APLA released “No Más en El Tintero,” a groundbreaking new Spanish-language collection of strategies to reduce rates of HIV infection among MSM in the region.

August: The Global Forum on MSM & HIV (MSMGF) hosted “The Invisible Men,” a two-day pre-conference satellite to the 2008 International AIDS Conference in Mexico City. Participants shared effective HIV prevention strategies and highlighted the urgency of the global HIV epidemic among MSM. The event featured an address by Dr. Peter Piot, executive director of UNAIDS. MSMGF, a global network that organizes a worldwide response to the global AIDS crisis among MSM, is housed and staffed at APLA.

December: APLA partnered with AIDS Relief Fund for China to complete a first round of Heart Talk support groups, a series of weekly meetings aimed to build social networks and foster positive self-identity—key factors in reducing HIV risk—among MSM in 20 Chinese cities.

OUR 2008 DONORS

INCLUDES GIFTS RECEIVED JULY 1, 2007 – DECEMBER 31, 2008

\$100,000 +

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Jeffrey Katzenberg
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Los Angeles
Wells Fargo

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Pacific Design Center
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Estate of Edward S. Gould
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\$10,000 - \$24,999

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Dr. Roger and Mary Deits
Jeffrey Dvorak
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El Dorado Tortillas
DIAGEO
Entertainment
AIDS Alliance
Estate of
Gregory David Fisher
Fox Entertainment Group
GAP Foundation Gift
Match Program
Tara Gaumont
Gay Men's Health Crisis
GE
* John R. Graham
Tom Hanks and
Rita Wilson
* Klaus and
Jami Heidegger
Harold I. Huttas
William T. Jacobs
Jeffrey M. Jenest and
Robert W. Colangelo
Key Club
Estate of Sheila Levinson
* The Lotus Foundation
* William Ludel and
Tracy B. Cohen
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Estate of Barney Max
MillerCoors Brewing
Company
* James M. Murphy
* Jonathan B. Murray and
Harvey Reese
* David Neale
* Mary Neale
Neiman Marcus

CLIENT SERVICES by the Numbers (2008)

125,000 FREE BAGS OF GROCERIES WERE DISTRIBUTED THROUGH OUR COUNTYWIDE FOOD PANTRY NETWORK	10,000 DENTAL PROCEDURES WERE PERFORMED AT OUR STATE- OF-THE-ART CLINICS AND MOBILE DENTAL VAN	700 HOUSING PLANS WERE CREATED TO KEEP APLA CLIENTS OFF THE STREETS AND IN SAFE SHELTER
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* Richter Farms
Rock and Republic
The San Francisco
AIDS Foundation
* Elizabeth Flores Savant
and Donald S. Savant
The Joan Shafran and
Rob Haimes Foundation
David and Linda Shaheen
Foundation
Lon V. Smith Foundation
Sofitel Hotel
Starbucks Coffee
Company
Sunrider International
Paul A. Swerdlow and
Elgart Aster
The Walt Disney
Company
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Wells Fargo Community
Support Campaign
Zenith Insurance
Company

\$5,000 - \$9,999

Marcia Aaron
Felice Abatemarco
Pouria and
Maryam Abbassi
Mirta Abel
Accenture LLP
AIDS Global Action
The Apatow Family
Foundation

Bebe Cares
Centinela Freeman
Community Foundation
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Chipotle Mexican Grill
Coffee Bean & Tea Leaf
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Sierra and
Mary Luann Coughlin
Countrywide Cares
Matching Gift Program
Couture Baskets
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Justin Crumholt and
Carmine Grillo
* Randy Larsen and
Danne Montague-King Co.
Davidson & Choy
Publicity
Tolga Demir
Kenneth D. Donaldson
* Paul Dooley and
Winnie Holzman
Ebell of Los Angeles
Electronic Arts Matching
Gifts Program
Employees Community
Fund of Boeing California
Janice Feldman
FIJI Natural
Artesian Water
Focus On AIDS
Founset, LLC
Frontiers IN LA Magazine

Insyght
International HIV/AIDS
Alliance
* Louis and Jane
Jacobson Family
Foundation
Johnson and Johnson
* Robert Dean Jones
* Leslie A. Joseph
Kahuna Restaurant Group
Kenneth Cole Productions
Jennifer Kephart
Michael Patrick King
* Dr. Alan Kleinman
* J. Koenig
KPNG
John H. Lavelly Jr.
* Layne Lawson and
Clear Channel Outdoor
David Levine
Mark C. and Peachy Levy
Loehmann's
* Michael P. Lutgen
Macy's West G.I.F.T.
Tim and Fiona Mason
Johnny Mathis
Kimberly McCollough
* Reba Merrill
Metrosource LA
* Marla and
Jeffrey Michaels
Midway Car Rental
Georges Monfils

* Victoria Principal
Foundation
Qualcomm Matching Gift
Program
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Daniel H. Renberg
* George Shapiro
* Mace Siegel
* Marc H. Siegel/
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* Ozzie Silna
* Michael S. Smith
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Alfredo Seoane
Michelle Sterling
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Sunset Strip, Inc.
Taco Bell
* Nicholas W. and
Valerie R. Tell
Tenet Healthcare
Foundation
Craig E. Thompson and
Walter S. Lowry
Jayde and Michael Tran
Phuong D. Tran
Union Pacific Foundation
United Way California
Capital Region
Ronald G. Valdez
* Cornelius C. Vanderstar

ACS State & Local
Solutions
Matthew Adler
Adobe Systems Matching
Gift Program
AMGEN Foundation
Matching Gifts
* Grace Ray Anderson
Rosalina G. Antolin
John Ballantyne
Robert P. Barbarowicz
Scott Barton
* Samantha Beck
Jason M. Benoit and
Hui Kon Kang
Benyon Creative
Communications
* William C. Bergens
* George E. Berger
Derek Billings
Chris and Penny Black
* Toby S. Bloom
* John H. Boccoardo
Boeing
* Kate Boleyn
John Bowab
* Jay Brecker and
Eileen Cowin
Breslauer, Rutman
& Anderson
Bernard and Judy Briskin
* Dr. George M. Byrne and
Barbara Byrne



***Flashback: The Hotline

In 1982, APLA's four founders—Nancy Cole Sawaya, Matt Redman, Ervin Munro and Max Drew—attended an emergency meeting to confront GRID (Gay-Related Immunodeficiency Disease)—which would later be termed AIDS. From that meeting, APLA's first client service was launched. APLA's telephone hotline, housed in a closet, was staffed by volunteers who read from a one-page fact sheet to calm a panicked community.

Wachovia Foundation
Matching Gifts
Robert and Gina Wulff
* Ruth/Allen Ziegler
Foundation

\$25,000 - \$49,999

Albertson's
American Express
amfAR
Anonymous
Bristol-Myers Squibb
Company

Boehringer Ingelheim
The David Bohnett
Foundation
Boulevard3
Broadway Cares/Equity
Fights AIDS
The Capital Group
Companies
* Drew A. Carey
* Judy Carmel and The
Morris A. Hazan Family
Foundation
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Foundation

Northrop Grumman
Corporation
* Don and Bess Owens
Robert Eli Paston Trust
Paul, Hastings, Janofsky
& Walker
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Price Foundation
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Tom Raynor/Paul
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Audi of America
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Goldstar Events
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* Ronald S.Haft
* Kelli Hallett
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* Jerry Herman
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Foundation
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* The Jay and
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Princess Tours

* Frank Voci, Jr.
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* Trammell Whitfield
Peter Wied
Wilshire Grand
Los Angeles Hotel
Virginia Wulff

\$2,500 - \$4,999

Norman Abbey
Mary Abbott
Ed Abbott
Diana Abel
ACS

The CA Endowment
Matching Gift Fund
Cable Positive
Gil Caffray
California Community
Foundation
Caremark RX
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Deborah Lacusta
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Andy Cohen
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Troup Coronado Creative Artists Agency
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* Robert E. Alschuler
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Candace Chung
Connie Chung
* Church of Religious Science
Mark and Catherine Cisneros
City National Bank
John Clair
* Susan Claman and Rick Gruber



***Flashback: L.A. Cares

The image was unforgettable. An apron-clad, motherly figure admonishes her son, "Don't forget your rubbers" while clutching a wooden spoon. The iconic picture appeared on billboards and in magazine ads as part of APLA's first major educational campaign, L.A. Cares, launched in 1985. The campaign launched APLA's more than two decades of eye-catching and effective HIV prevention efforts, targeting communities at highest risk.

DCA Employees Activities Account
Sharon Dillon
Jeffrey Adam Diskin
* Thomas J. Donohoe
Arleigh and Linda Dotson
Margaret Drenk
East Coast Lighting and Production Services
EC2 Costumes
Edward J. Egan
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Diane R. Patzlaff
PAETEC
* Marcia J. Peterson
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Playboy Enterprises
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Sara Zoe Cadman-Sterling
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PREVENTION EDUCATION by the Numbers (2008)

993 GAY AND BISEXUAL YOUTH RECEIVED PEER SUPPORT AND SAFER SEX EDUCATION THROUGH APLA'S EMPOWERMENT PROGRAM

116 CRYSTAL USERS OR THEIR LOVED ONES ATTENDED APLA SUPPORT GROUPS TO CONFRONT ADDICTION AND LEARN SKILLS TO STAY HEALTHY

RESIDENTS OF **21** COUNTRIES WORLDWIDE RECEIVED COPIES OF APLA'S GROUNDBREAKING HIV PREVENTION PUBLICATIONS

Colin Farrell
Annette and Charles Fasteau
Jerry Fiakowski
* Stanley and Gloria Fishader
* Joyce Forn
Linda M. Franco
Fremantle Media North America
Ron Freson
* Diane L. Friedman
Rick Garcia
Getty Images Seattle
* Dr. Nancy E. Gibbs
Ray Giuliani
Raymond H. Goetz

Joie De Vivre Hospitality
David M. Ibarra
Petra Jones
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KBAR H & V
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Pauline B. Koehler
Richard Langley
Leslie and Gerry Laxer
* Norma Lefkowitz
Sean J. Leslie and Marylee Benedetto
* Lil Lester
* Jules Litwak
Liz Claiborne
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The Prentice Foundation
* Diarmuid M. and Christina Quinn
Carol E. Reagan
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* Harold and Maura Richardson
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Ardis Rubenstein
Robert John Russo Galleries
Mary Safar
Frank Scherma
* Mike and Kathy Scroggie
SERC0

* Joel Wyatt and Roy Jimenez
Guy Zummo
\$1,000 - \$2,499
3 Ball Productions, LLC
Aaroe Associates Charitable Foundation
* Ira L. Abelin
David Abernethy
Lauren Abrahams
Roy Abramowitz
Chris Ackerman
Mark Ackerman
Richard Ackerman
Jasmine Acosta
Bryan Adams

Tim Alexander
Brad Alexander
Neil Alexander
* Althea M. Alexander
Alexander Family
Marisa Ann Alimento
Tad Alison
Hendrix Allardyce
Stacey Allen
Catherine Allen
Krista Allen
Bob and Melanie Allen
Kirk Allen
William Allison
Robert Allison
Mark Allshouse

George Davis
Sara J. Davis
Bill and Vickie Dawson
Hugo De Loera
Chaz Dean
Dean DeBlois
Patricia Debont
John Paul Dejoria
Linda Demmers
Daphne Carol Dennis
* Raymond A. DeFurenne
and Craig D. Ames
Avi Deturenne
Deutsch Bank
Matching Gift
Rande and Ken Devlin
Family Foundation
* Catherine and
Steven Diener
Lezli Dillon
Jamie E. Dimmel
Navin Dimond
James Dintaman
Roy Disney

Jesus Espinoza
Diego Estrada
Ruth Esveld
Melissa Etheridge
Juliet L. Evans
* Alan and Kaye Ewalt
Hugh A. Farrington
Dan Fawcett and
Marcus Tierney
Irving Feintech Family
Foundation
Lars Ferguson
Judith Field
Keely Field
Chuck Filiettaz
Arlene Fishbach
Stephen J. Fitzpatrick
Tracy Flinders
* The Flinders Family
* Ruth E. Flinkman
Jorge Flores
Kerry Flynn
Janet Fontaine

Kevin Gillespie
Myrna A. Glasberg
Brad and Anne G. Globe
Mark Gochman
Michael Goff
Sherry and David Gold/
Sheila Gold Foundation
Steven and
Dana Goldberg
Gary Goldberg and
Diana Meehan
Faith Golden
Chad Goldman
Carol Heather Goldsmith
Steven Golightly
Leticia Gomez
* Ian Gomez and Nia
Vardalos
Alan Gonzales
Patricia Gonzalez
* James W. Goodenough
Google
Google Matching Gifts
Program

ADVOCACY by the Numbers (2008)

16
APLA DISPATCHED
ACTION ALERTS TO MEMBERS
OF "IN THE LOOP,"
OUR ONLINE GRASSROOTS
ADVOCACY NETWORK

27
APLA COORDINATED
MEETINGS AMONG PEOPLE LIVING
WITH HIV/AIDS, HIV ADVOCATES
AND CALIFORNIA LEGISLATORS'
OFFICES DURING AIDSWATCH 2008

525 E-MAILS ON
KEY HIV/AIDS POLICY ISSUES
WERE GENERATED BY GRASS-
ROOTS ACTIVISTS AND SENT
TO LEGISLATIVE LEADERS

Steven E. and
Hope M. Heaney
Emmie Mobley Heidner
and Dr. Gary M. Heidner
* Thomas Heiman
Samuel Helmle
Matthew Hemberger
Ilyia Hendrix and
Thomas Allardyce
Claudia Herrera

Gregory L. Jenkins
Gregory D. Jennings
Gerard and Linda Jensen
James Jernigan
Joel and Sandy Jewett
J'nettes Quality Cleaners
James Johnson
Elliott Johnson
Johnsons Super Service
Brian Jones

Donald M. Klein
Jeffrey M. Klein
* Arnold and
M. Caroline Kleiner
* Joanne L. Klemm
* Lee E. Klosinski and
David R. Cohen
Heidi Klum
Cindy M. Knepper
Sarah Knight

* Tracy Leff
* Jerry and Frances Leigh
Dr. Stuart Lerner
Michael Leslie
Katarina Letina
Lloyd Levin
Susan Levin
William Levine
* Loren Levine

Gregory Maguire
Marsha Maier
Charles Maizland II
John Makevich
Mal Warwick & Associates
Mark and Heidi Malloy
Dennis Malm
Kathryn S. Mandato
Jonathan Manhan
Mani Brothers



***Flashback: The March

On a Thursday in May of 1983—years before President Ronald Reagan would ever utter the word "AIDS" in public—a crowd of more than 5,000 marched to the Federal Building in Westwood. This candlelight vigil was a call for increased federal funding for research into the cause and treatment of AIDS. The event, one of APLA's first public policy actions, would become an annual, international gathering and marked a turning point for grassroots community involvement in the fight against AIDS.

John Dittmar
* Michael G. Dobson and
Victor Lopez
David and Ellen Dolgen
Judith Domingo-Vicerra
Cindy Donnell
John E. Dorband
Wayne and Susan Doss
Christian Dowell
Drama Queen
Entertainment
Paige Dubbert
Corine Duke
Victoria J. Dummer
Dupre Energie Services
Tara Durkan
Dr. Terry V. Eagan
Eagle Rock Seventh Day
Adventist Church
Loretta I. Eason
John and Fiona Eberts
* Bob Eckert
Grace Edberg and
Larry Zerner
Edison International
Employee Contributions
Campaign
Jennifer S. Ehman
Gretchen Eisenach
Arlene Eisenberg
Elevation Media
Yvonne Jill Emus
* Thomas L. Enders and
Donnie Garner
Episcopal Church of the
Holy Nativity
Epoch
Sarah Epstein
* Alan L. Epstein
* David Epstein and
Michael L. Bertolucci
Lawrence Epstein
Victor Erenberg
M.C. Erny

* Virginia A. Ford
Formations
C.E. and C.Z. Foster
* Mary H. Fouch and
Megan Miller
Christopher C. Fowler
Michelle Franz
Dan Frattali
Arthur L. Frazier, Jr.
* Betty Freeman
* Brenda and
Thomas Freiberg
Patricia M. Freitag
Fresh and Easy
Neighborhood Market
Friars Charitable
Foundation
Tomas Fuller
Kelly Fuson
Arman Gabay
Mark M. Gallon
Enterprises
The Gallup Organization
Gamberg Metals Co.
Andrea Gannon
* Jack and Diane Garlock
Thomas W. Gary
Octavia Gavrilu
* Frank and
Berta Aguilera Gehry
Dr. A. R. Gendein
Diane Genest
Bryan George
The Gere Foundation
* John J. Germroth
Ronald and
Catherine Gershman
* Catherine A. Gessner
and John J. Nelson
Nigel Gevisser
Karen Gharapetian
Garo Ghevondian
Joseph P. Giarrusso

Richard Gordon
* Mark Hays Gottwald
Lyle Graham
* Eliot P. Graham and
John M. Celowanchik
* Joanne K. Graham
* Alfredo R. Granai
Marc Graue
* David L. Gray
* Neil Gray and Craig Gold
Donald E. Gray
Great American
Professional Risk
Insurance
Laurie Green
Brad and Jill Grey
Rachel Griffin
John Griffiths
* Stanley Grinstein
Dean Gross
James I. Gross
Guess?
Timothy J. Gunning
* Fidelia Gutierrez
John Gutierrez
Douglas Haase
William Haber
Leroy E. Hackworth
Wesley Hall
* Andrew D. Halladay and
Thomas V. Reichert
Geoff Hamill
Laurent Hamon
Emily Hardy
* Maurice Dean Hargrove
Frances Harmatuk
Beth Harris
Edythe Harris
William Harrison
Julie Harter
Peggy Hau
Louise L. Hay
Todd Headlee

Hewlett-Packard
Company
* Sean Higgins
Hilton Anaheim
Kerry Hirschberg
Anita Hirsh
* Joslyn B. Hitter
Scott Hoffman
Jackie and
Richard Hollander
Elizabeth Hollingsworth
Andreas Hommert
Ron and Cheryl Howard
Family Foundation
Eileen Hsu-Balzer
Anthony Hudgins
* Richard J. Hudson
Ella Hudson
* David L. Huff
Albert Hughes
Martin Hughes
Paulette Hunnewell
* Henry Hurd and
Dwayne Turner
* Debra Husing
David Hyman
Michael Hyman
I Do Foundation
IBM
Iceology
Edward Imwinkelried
and Cindy Clark
Jeff Ireland
Mark Allen Itkin
JWO Corporation
Gaynell Jackson
Matt Jacobs
Therese Jacquinet
Sarah Jankowski
Alex Jansen
Marie D. Jeffrey
Foundation
Sam and Ziva Jenkala

Jason Joseph
* Lisa and Michael
Josephson
Kelly Ryan Jump
* Mark A. Kadzielski
Richard C. and Freda
C. Kandt
* Alan Kane
Aaron and Blaire Kaplan
Kaplan, Inc./
Laura Schneider
Fred S. Karger
Kate Mantiini
Alexander S. Katz
Kayne Foundation
Adam Kear
Matthew Kearns
* Bruce Keelan
Susan R. Keith
* Randall F. Kender
Mary Ann Kenney
* Robert and Angela Kent
Fameed Khalique
Jay Kho
G. Clayton Kief
Dr. Robert Killian
Kurt Kilwein
Michelle Kim
Jung Wong Kim
Jonathan G. King
John J. King
Vincent King
George Kinney
Nancy Kinstad
Flora Kinyon
Lorena Gonda Kiralla
* Elbert J. Kirby
Dan Kissane
Burton Kittay
Klawiter & Associates/
Jim Klawiter
David Klein
Sandra Klein

Robert R. Knowles
Joseph Koker
Robert and Mary Kors
Yvonne C. Koshland
* Joseph Kotzin
Dave Koz
* Shelley H. and
Michael L. Krall
Jason Kramer
Caleb Kramer
Kramer-Wilson Company
Norman J. Kravetz
Jonathan Kruger
Renee Jacqueline Kurtz
* Jeffrey D. Kuwica
L. A. Checker Cab
Cooperative
* Harry E. Lackie
Robert D. Lakey
Charles Lamar
Mike Lane
* David Langridge
Alessandro LaPiana and
Rob Andelson
Ronald Larimer and
Paul C. Groves
Jeremy Larner
* Linda M. Lasley
Yusin Lasman
The Abe and Frances
Lastfogel Foundation
Paige Laurie
Nancy W. Laurie
Joel and Sarah Lava
Hon. Luis Lavin
David Lawrence
Carol Laws
Bill Le Vine
Lyn and Norman Lear
Steven and Susan Lebow
John Lee
Arlene Jay Lee
Edward Leevan

Richard Levy
Jeffrey and Pamela Levy
* Carol Anne Levy
Ricky and Vicky Lewis
* Simon and
Teresa June Li
Galen Lynn and
Pi-Yu Lin Liao
LifeCare Assurance
Company
Deborah Lima
Karl Linz
Mark Lisagor
Bailey Lisle
Grant and Heather Litfin
Jonathan Litvack
Ronald Litz
Noelani Livingston
John M. Lloyd Foundation
LML Music
Donna and Henry Lodge
* Francis D. Logan
John Logan
Gregory A. Long
Los Angeles Charitable
Association
Lost Planet
Joni Lovell
Cruz Lujan and
Barbara J. Higgins
Ari Luotonen
Ronald Lushing
Gregory Lynn
Angelique Lyon
Ron Maassen
Gordon J. MacGeachy
Bruce and
Deborah MacLeod
Fiona MacPherson
Macquarie Bank Limited
Orv Madden
Christiane Maertens
Magna Carta Foundation

Andrew J. Manning and
Stephen E. Dubin
* Jim Martin and
Terry Lynch
* Craig L. and
Diane H. Martin
Bruce Martin and
Carolyn Costin
Andrew and
Teresa Press Marx
Mattel Children's
Foundation Matching
Gift Program
Mattel Foundation
* Diane Mattulat
Joan Maurer
Ian Maxtone-Graham
* Elizabeth and
Gary Mayer
Beth Mayer
Abigail McBride
Larry McCallister
Diane McCarry
* Joseph A. McCormack
Dario McDonald
Cathie McFarland
Joe McFate
Richard and Mary McGary
* David P. McGlamery
Thomas McGloin
* Nigel and Carol McKeane
Michael A. McKeon
John McLeod
Linda McMillan
James D. McNamara
Joanne I. and
John H. McNamara
Sharon McNulty
Scott McPhail
Eric D. Mensinger
George and Peggy Mercer
Joe Merdhanian
Marilyn E. Mersereau
Bruce Meservey

TOP 20 AIDS WALKERS

Cynthia Park
Kimberly McCullough
Jason Thompson
Tom Whitman
Michael Collins
Nick Romeo
Robert Frankel
Ed Evans
Gerard Dislaire
Dana Miller
Jeffrey Dvorak
Danny LeClair
Aubrey Parnell
James Johnson
Lance Hutchison
George Padilla
Nancy Nyberg
Pauley Perrette
Joseph Husman
Kendra Castleberry

TOP 20 AIDS WALK TEAMS

Gang of 100
General Hospital & General Hospital: Night Shift Scrubs
DreamWorks Team
Team Toyota
Kids Who Care
Crossroads Teen AIDS Ambassadors
County of Los Angeles
Deloitte
Macy's
NBC Universal
City of Los Angeles
Princess Cruises
Hilton Family of Hotels
MAC Cosmetics
Anthem Blue Cross
Time Warner
Pierre
Fox Entertainment Group
Gap Inc.
AIDS Project Los Angeles (APLA)
Rock & Republic
Bank of America

TOP 20 AIDS MARATHONERS

Carlos Ferrer
John Heilman
Michael Oddo
Lee Straus
Scott Wendelin
Paul Arevalo
Jason Lupei
Eric McGary
Marc Malkin
Scott Lyons
Kevin McClay
Louie Murcia
Dave Holmes
Chris Ferrer
Mary Akpovi
Kristin Confer
Kimberly Harrison
Edwin Camacho
Paul Santello
Melissa Epstein

Sandra Warde
The Warley Avenue Trust
Aron Warner
Hillel Wasserman
Karla Waterman
Greg H. Weaver
Richard Webb
Webster Associates
* Kent Weed
Colin Weil
Paul Weinberg
* Joseph D. Weinstein
* David and Sylvia Weisz Family
Sasha Welkom
Thomas Werner
Mr. & Mrs. Tom Wertheimer
Wescom Credit Union
West Hollywood Management Association
Wetto Partners
Ronald C. Wheeler
Gene and Louise Whitaker
James White
Mary Whitman
Robert E. Whyte
Kirk Wilkinson
Scott E. Williams
Carol Williams
Dr. Lancelot L. Williams
Samantha Williams
Allyne Winderman and Glenn F. Wasserman
Mark Winitzky
Stephen R. and Jan W. Winston
J. McGill Winston
Cari Wolk and Richard Dane
Yanic and Maria Wong
Ralph Wong
* Robert J. Wood II
Richard A. Wood
Ann Woodworth
Kellyn Wulff
The Wunderkinder Foundation
Xerox Corporation USA
Steven Yakle
Dr. Dave Yarnauchi
* Sarah Yang
J. Yang and Family Foundation
Omid Yasharel
Ken Yasuda
* Joseph D. Zazzi
A. V. Zehenni
Rose Zelaya
Dr. Les Zendle and Jerry Hanson Zendle
Frances Z. Zimet
Hans Zimmer
Kelly Zimmerman

* denotes members of APLA's Leadership Council

Sharon Tannian
Mark Tarbox
* Gela Taylor
* John M. Teeple
Linda Telkowski
Todd Temanson
Paul Tena
Patrick Terrill
Keith Terstegge
Anne Tevelin
Ron Thacker
Allen Thayer
Laurie Thompson
Frank E. Thornton
John M. Tipton
* Greg J. Tirabasso
The Jamie and Steve Tisch Foundation
Nicholas Tock
Noemi Torres
* Carl and Jennine L. Townsend
Lawrence J. Tracy and Ted Dietlin
Kathy Tran
Trango Advisory
Kevin Trannguyen
Jean Trebek
Wayne Trevathan
David Trigg
* Stanley Trilling
Joseph Tringali
Stephanie Troulman
Beegie Truesdale
Joel Truitt
Donald J. Trump Foundation
Marc Tutto
Byron Umbles
Union Bank of California
Unisource
United Airlines Employee Giving Program
United Way of Central Maryland
Alan Uphold
* Karyn Lee Usher and Scott Swank
Jason Uyeda
Ron Vaccina
* Cecilia Vajna
Alan and Kathryn Van Vliet
Anahi Van Zandweghe
Denise M. VanZago and C. Marshall Bowen
Frances A. Vartanian
VCR Bar
Andre Vener
Rosemary Veniegas
Virgin Entertainment Group
Jennifer Vishnevsky
* Bonnie J. Vitti
Harriet Von Stroheim
Keith Wada
* Frank M. Wagner
Sharon Wagner
Aubrey and Cruz Waite
Remco Waller
Wallis Foundation
Wal-Mart Foundation
Greg Warde
Charles R. Warde

Kay Sides
* Samantha Siegel
Fred Siegel Foundation
Ben Silverman
Leon D. Silverman and Suzanne E. Stevens
Benjamin Silverman
* Deanne and Bill Simon
Ben Simons
Singer, Lewak, Greenbaum & Goldstein
Jeffrey Singleton
Roy Sklarin
Anthony Skvarla
Dennis M. Smith
Erik Smith
Carla J. Smith
Yeardeley Smith
* Jacqueline Smith
* Dr. Wendy B. Smith and Barry M. Meyer
Dennis L. Snapp
John Snyder
Mark Sohuen
Gary Soloff
Alfredo Soltero
Lucinda Southworth
Kevin Spacey
Dr. Ronald A. Sparks
M. Neil Spidell
* Rita Spiegel

Professional Account Management
Providence High School
Provident Title Company
Michael T. Pomas
Francis Puangco
Dr. John J. Quinn
Michael L. Quintal
R. Mitchell, Inc.
Rachell Pally Inc.
The Ragsdale Foundation
Dr. Lois Ramer
M. G. Ramsey
Racquel Rancier
* Westie Rau and Dennis Snapp
* Betty-Jo Ravitz and Dr. Abe C. Ravitz
* Lynn Rawlins
Reaction Marketing & Promotions
Kristie Anne Reed
Charles Reed
* Jonathan S. Reeves
Regency Outdoor Advertising
David Reger
REIT Management & Research
Remote Control Productions
Reveille 2

* Brenda Offer and Budge Offer, Jr.
Doron Ofir
* Peter R. O'Keeffe
Ronni and Izak Okon
Roseanne Oliveros
Brian L. Olson
Robert Olson
Carolyn Omine
Cindy Osbrink
Tim O'Shea
Elizabeth Owen
Larry Paciotti
John Palermo
Rose Pallon
* Marc and Christine Palotay
Bruce Parker
Jason Parrent
James Parriott III and Diane Cary
Patagonia
Candie Patterson
James W. Pawlak
David Peace
Mary Pedersen
Brian Pendleton and Chad Goldman
Nicholas Pepper
Peter Perkowski
* Mark Perlmutter

Ronald Meyer
Dan Michaels
David Michaels
Thomas Michel
* Midtowne Spa
Chris Miller
Christopher Miller
Craig R. Miller
* Cynthia Ann Miscikowski
Phoebe D. Molina
Joe P. Moore
Mary Anne Moore
Jonathan Moore
David Moreton
Lindsey Morgan
Daniel J. Moriarty
Debbie Morris
Sandra Moss
Terri Mouton
John F. Murphy
* Shawn and Katherine Murphy
Eddie Murphy
Diane Murray
MV Hansen & Associates
Joel Myerson
Michele Nadelman
Elizabeth Naimi-Yazdi
Linda Nanji
Cory Nartatez

INTERNATIONAL PROGRAMS by the Numbers (2008)

1500 WOMEN IN 29 DISTRICTS IN INDIA COMPLETED THE *MOTHERS' VOICES* TRAINING, AN APLA PARTNERSHIP PROVIDING HEALTH EDUCATION, PSYCHO-SOCIAL SUPPORT AND HIV/AIDS TREATMENT IN SOUTHERN INDIA

500 DELEGATES FROM 82 COUNTRIES ATTENDED "THE INVISIBLE MEN," AN INTERNATIONAL CONFERENCE ON HIV AND MSM ORGANIZED BY THE GLOBAL FORUM ON MSM & HIV, WHICH IS HOUSED AND STAFFED AT APLA

100 MEN IN 20 CHINESE CITIES PARTICIPATED IN *HEART TALK* SUPPORT GROUPS, PART OF AN APLA PARTNERSHIP AIMED AT REDUCING HIV RISK AMONG MEN WHO HAVE SEX WITH MEN IN CHINA

Gela Nash-Taylor
Ron Neal
Ruth Neale
Cathy Needleman
Davia Nelson
Nestlé
Network For Good
Fariba Neumann
Laurel Newbound and Mitchell L. Friedman
George Newcombe
* Anne Newman and Jules M. Bacal
Stanley Newman
Todd Nguyen
Natalie J. Nichols
Night Life Enterprises
Robin Nishi
Victoria Nourafchan and David Rosenstein
Lanny Jay Novack
Judy Nowak
Nancy T. Nyberg and Dean Cleverdon
Andrew O'Boyle
Michael L. O'Brien

Pauley and L.P. Perrette
Mark Perry
* Arthur L. Peter and Mia Maria Lindsay
Pfizer Foundation Matching Gifts
Pfizer United Way Campaign
Phanta
* J. Edmond Phillips
Dennis and Phyllis Plank
Michael J. Pohl
Dr. Keith E. Polk
Chris Pollack
Polycop Administrative Service
* Frank Pond
Nancy Newhouse Porter
Cheryl Reventlow Post
* Floyd and Gisela Postlethwait
* Mike Potter
Gregory J. Pottier
* Dennis Potvin
Benjamin Pratt
Anthony and Jeanne Pritzker

Reynolds Family Foundation
Frank Ricciardi
* Kevin Rice
* Patricia C. Richardson
Rick Richman
The Herb Ritts Jr. Foundation
Ritz French Hand Laundry
Steven H. Robinson
Steven Robison and Ronald W. Frink
Natascha Rocca Devine
Jackie Rocco
Chad Rodarme
Kevin Rodgers
Rick Roesch
Barbara Roessler
Sylvia Romero
* Michael G. Rose and Ruben Rodriguez
Phillip Rosenberg
Scott Rosenberg
Larry D. and Lisa K. Rosenstein
Edward Roski Jr.
Tom and Sydney Ross

Peter and Hope Schneider
Fred and Evy Scholder
Matt Schreiber
* Susan Schulman
Thomas H. and Miriam W. Schulman
Brittany Schumacher
* Sherwood and Mildred Schwartz
Steven Scott
Dr. John R. Sealy
* Phil Selway
Sempra Energy
William J. Severino II
Maggie and Mike Shapiro
Joel H. Shapiro
Mohammad Tahir Shareet
Kevin Sharer
Amy Shatzten
* Todd and Leah Sherman
George and Betsy Sherman
Russ Shinkle
Leigh Sibolboro
* Marion and Rocco Siciliano

Kaye Durland Spilker
Squid & Squash Foundation
St. Brendan Church
Stahancyk, Kent, Johnson and Hook
Starbucks Matching Gifts Program
Gary Steffen
James A. Stein
Harvey I. and Rachel W. Sternheim
* Clay E. Sterzik
Barbara Stevens
Barbara Alexander Stiles
Forrest L. Story
* Faith Strong
Studio DNA
Studio Lending Group
George Sugarman
* David Sullivan
Rachele Tabori
Albert and Anthony Taffoni
Vincent Tamariz
Jenna and Tammy Tamimi

Kay Sides
* Samantha Siegel
Fred Siegel Foundation
Ben Silverman
Leon D. Silverman and Suzanne E. Stevens
Benjamin Silverman
* Deanne and Bill Simon
Ben Simons
Singer, Lewak, Greenbaum & Goldstein
Jeffrey Singleton
Roy Sklarin
Anthony Skvarla
Dennis M. Smith
Erik Smith
Carla J. Smith
Yeardeley Smith
* Jacqueline Smith
* Dr. Wendy B. Smith and Barry M. Meyer
Dennis L. Snapp
John Snyder
Mark Sohuen
Gary Soloff
Alfredo Soltero
Lucinda Southworth
Kevin Spacey
Dr. Ronald A. Sparks
M. Neil Spidell
* Rita Spiegel

APLA and APLA Dental Services

Consolidated Statement of Financial Position

As of June 30, 2008

ASSETS	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
Cash and Cash Equivalents	\$ 327,247	\$ 510,255	\$ -	\$ 837,502
Investments	4,857,274	-	261,273	5,118,547
Accounts Receivable (Net)	170,380	-	-	170,380
Contributions Receivable (Net)	83,545	83,420	-	166,965
Grants Receivable	1,436,764	-	-	1,436,764
Medi-Cal Receivable	283,966	-	-	283,966
Prepaid Expenses and Other Assets	634,633	-	-	634,633
Inventory	182,501	-	-	182,501
Split Interest Agreement	39,809	-	-	39,809
Property and Equipment (Net)	778,562	-	-	778,562
TOTAL ASSETS	\$8,794,681	\$ 593,675	\$ 261,273	\$9,649,629
LIABILITIES AND NET ASSETS	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
LIABILITIES				
Accounts Payable	\$ 862,360	\$ -	\$ -	\$ 862,360
Accrued Expenses	329,310	-	-	329,310
Deferred Revenue	231,781	-	-	231,781
Notes Payable	519,490	-	-	519,490
Total Liabilities	1,942,941	-	-	1,942,941
NET ASSETS				
Unrestricted				
Undesignated	5,357,518	-	-	5,357,518
Board Designated	1,494,222	-	-	1,494,222
Total Unrestricted Net Assets	6,851,740	-	-	6,851,740
Temporarily Restricted				
	-	593,675	-	593,675
Permanently Restricted				
	-	-	261,273	261,273
Total Net Assets	6,851,740	593,675	261,273	7,706,688
TOTAL LIABILITIES AND NET ASSETS	\$8,794,681	\$ 593,675	\$ 261,273	\$9,649,629

For a complete copy of financial statements audited by Green Hasson & Janks LLP, please visit apla.org.

APLA and APLA Dental Services

Consolidated Statement of Activities

For the year ending June 30, 2008

REVENUE AND SUPPORT	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
Fundraising Events	\$ 6,924,689	\$ -	\$ -	\$ 6,924,689
Less: Cost of Direct Donor Benefit	875,808	-	-	875,808
Total Fundraising Events	6,048,881	-	-	6,048,881
Grants	6,701,665	-	-	6,701,665
Contributions	2,195,384	1,060,214	-	3,255,598
Medi-Cal Waiver	1,050,188	-	-	1,050,188
Contributed Goods and Services	942,869	-	-	942,869
Dental Income	150,844	-	-	150,844
Investment Income	276,409	-	-	276,409
Other Income	131,000	-	-	131,000
Net Assets Released from Program	900,886	(900,886)	-	-
Total Revenue and Support	18,398,126	159,328	-	18,557,454
EXPENSES	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
Program Services	13,051,334	-	-	13,051,334
Management and General	1,465,567	-	-	1,465,567
Fundraising	3,647,491	-	-	3,647,491
Total Expenses	18,164,392	-	-	18,164,392
Change in Assets	233,734	159,328	-	393,062
Net Assets—Beginning of Year	6,618,006	434,347	261,273	7,313,626
NET ASSETS—END OF YEAR	\$ 6,851,740	\$ 593,675	\$ 261,273	\$ 7,706,688



Editor: Gabriel McGowan
 Design: Mike Lucas mlucasdesign.com
 Portrait Photography:
 Benjamin Brayfield benjaminbrayfield.com

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 The David Geffen Center
 611 South Kingsley Drive
 Los Angeles, CA 90005

Call 213.201.1600 Visit www.apla.org

APLA
 AIDS Project Los Angeles
 25 YEARS